



# Get to Know Us: Capabilities and Appetite

September 2016

OneBeacon Healthcare Group® provides professional liability coverages and other specialized coverages targeting a variety of customer groups including: hospitals, physicians and complex risks; free-standing medical facilities; senior living organizations; and managed care organizations. A flexible approach combined with experience and expertise allows us to provide solutions for a variety of risks. We'd like to keep you informed of business that's been recently bound so you have a clear understanding of our appetite and capabilities.

Recent new business for our medical facilities division is noted below.

Covered Operations	Terms	Premium	Coverage Solution
On-site Occupational Health Clinic	\$5m/\$5m Primary	\$169k	Includes shared limits for Physicians
Nursing School (BSN and MS)	\$2m / \$4m Primary	\$100k	Occurrence PL for students, faculty and College Health Center
Home Health / Hospice	\$1m/\$3m Primary and \$9m XS	\$1.1m	Includes prior acts for previously terminated physicians, HNOA, full abuse
Dialysis Centers	\$2m/\$4m Primary	\$45k	Occurrence PL / GL; Separate limits per location
Specialty Pharmacy including Compounding and Nursing Consultation Services	5m/5m	\$39k	Blanket AI Where Required by Contract, Blanket WOS on the GL, \$0 deductible
Therapy Services to LTC facilities, Schools and Hospitals	\$2m/\$10m Primary, and \$5m Excess	\$650k	Blanket AI on PL/GL, \$2m Abuse, OCC PL and GL, Nose Coverage for Prior Acts, Limits Per Named Insured

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## SUCCESS STORIES

Covered Operations	Terms	Premium	Coverage Solution
Medical Staffing	\$3m Primary	\$195k	Occurrence PL/GL, \$1m HNOA
County Health Department	\$1m/\$3m Primary and \$9m XS	\$71k	Physicians and Dentists Included
Diabetes Care and Education	\$1m/\$3m	\$34k	Blanket Coverage for Physicians
Urgent Care	\$1m/5m	\$29k	Limits per location with \$10m policy aggregate, Physicians Included, Full Abuse
Allied Health Training School	\$1m/\$3m Primary	\$8k	Occurrence PL, Blanket AI, Full Abuse Coverage
Sleep Clinic	\$1m/\$3m Primary	\$5k	Physicians Included, \$0 deductible, Defense Outside
Outpatient Behavioral and Mental Health Services including Autism Spectrum Disorders	\$3m/\$6m Primary	\$75k	Full abuse limits
Healthcare staffing to schools and private homes	\$1m/\$3m primary and \$3m XS	\$105k	OCC PL/GL, \$1m HNOA, Full Abuse
Non-Emergency Transport	\$1m/3m primary	\$36k	Full Abuse, Unloading/Loading Coverage Included

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